APPENDIX A



Medium Term Finance Strategy 2017/18 to 2021/22

FAREHAM BOROUGH COUNCIL

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BACKGROUND

The main focus of prudent financial management is the Council's medium term finance strategy, the overall objective of which is to structure and manage the Council's financial resources, revenue and capital, to ensure that they match and support the direction of the Council's objectives.

Fareham has a long history of prudent financial management which has been the subject of favourable comments from the Council's external auditors over many years.

At the same time the strategy must ensure that the requirement to set a balanced budget is fully met and that the Council is able to respond to year-on-year changes and short-term service delivery issues.

To overcome these difficulties the finance strategy is supported by a strategic and long term approach to corporate planning that is delivered through an integrated and coordinated service and financial planning process.

Most importantly though, there are a number of fundamental principles that are followed by the Council and which form the basis of the finance strategy and which are key to the Council's approach to financial management.

THE FUNDAMENTAL PRINCIPLES

The principles of the strategy cover five main areas – resources, capital expenditure, revenue expenditure, transparency and openness, and partnership working. More details on the principles can be found at Annex 2.

Resources

It is essential that the Council has sufficient resources in place to meet its financial requirements. However, situations may arise, either long or short term that may put pressure on these resources.

In order to mitigate any potential situation the following reserves will be held:

- Major Repairs and Renewals Fund to cover emergency capital expenditure in relation to the Council's assets
- A spending reserve to cover unforeseen changes in revenue expenditure or income.

These reserves should not be used to meet on-going, unsustainable levels of revenue expenditure but any surpluses on the reserves can be used for one-off projects.

Capital Expenditure

All new potential capital schemes will only be considered if they make a clear contribution to the Council's objectives and priority actions and support the Council's Asset Management Plan.

Where new capital schemes are included in the capital programme there will be a need to ensure that the necessary resources are in place to meet the full capital costs (including where appropriate external funding) and also that the on-going revenue costs will be fully met.

Revenue Expenditure

New revenue spending plans will only be considered if they make a clear contribution to the Council's objectives and priority actions or to meet new statutory responsibilities.

Strict budget guidelines are maintained and are approved by the Executive each year.

All significant new revenue spending plans are considered together for inclusion at the time of council tax setting and are subject to a prioritisation process.

Transparency and Openness

It is Council policy to be transparent in the decision making process and provision of information about the Council's activities is available through the website. To this end, budgetary plans and historical spending information (including payments to third party suppliers) is published in a variety of formats on the Council's transparency portal, accessible through its website.

As part of the Localism Act 2011 the Council is required to prepare and publish a pay policy statement. The policy for 2017/18 was approved by The Executive as part of the Medium Term Financial Strategy in October 2016. The Pay Policy Statement for 2018/19 is attached at Annex 3.

Partnership Working

The Council has adopted as a corporate priority the need to save money, raise income and work in partnership with others to achieve more for less while continuing to minimise council tax increases.

In order to achieve this, the Council has worked with partners to provide a better service to our customers while still recognising the need to make efficiencies and ensure that costs are controlled and income targets are achieved.

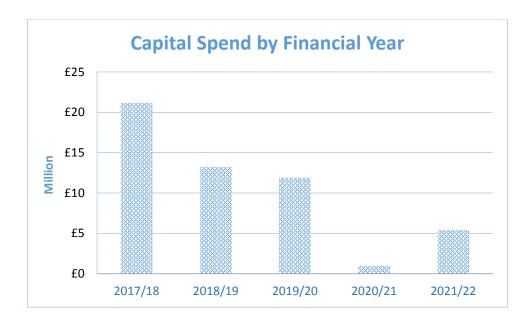
THE GENERAL FUND CAPITAL PROGRAMME

The Council has adopted as a corporate priority the need to maximise the value gained from assets that are owned by the Council. The finance strategy demonstrates how the Council's capital programme supports its corporate priorities and sets the framework for developing the capital investment programme to deliver these priorities.

The Council agrees a rolling five-year programme each year consistent with the finance strategy and the resources available along with any impact on the revenue <u>budgets</u>.

Each review of the Council's finance strategy includes a review of the capital programme for non-housing services, the latest being by the Executive on 6 February 2017 when the programme for the years 2016/17 to 2020/21 was approved.

The capital programme for the duration of the strategy has been amended to take into account carry forwards from 2016/17 and now totals £52.7 million. The phasing of the programme is:



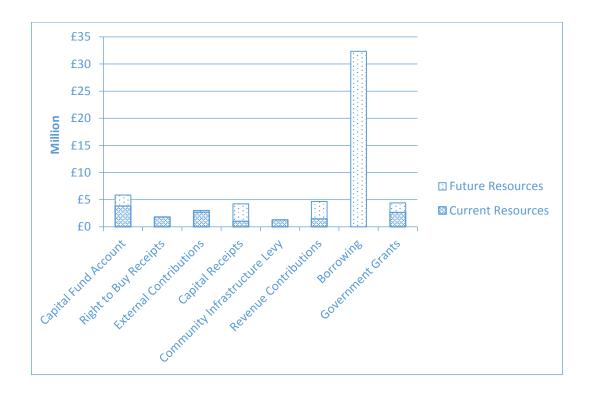
The main schemes in the capital programme are:

Schemes	£000s
Daedalus	28,864
Town Centre Hotel	8,090
Asset Replacement Programme (ICT, Vehicles etc.)	3,715
Development at Highlands Road/Fareham Park Road	2,850
Disabled Facilities Grants	2,413

The phasing of the detailed programme will be considered in detail during the budget process to ensure it realistically reflects the latest forecast for capital expenditure.

CAPITAL RESOURCES

The Council's current and future financial resources that are available to finance the capital programme are:



THE OVERALL CAPITAL POSITION

Resources of £57.6 million are estimated to be available over the life of the capital programme and therefore there should be a surplus of resources of approximately £4.9 million in 2021/22.

The forecast surplus of resources is limited and relies partly on resources that have not yet been secured (such as future capital receipts as well as continued revenue contributions towards capital investment), totalling £10.1 million.

In the event that these resources do not materialise, other funding options will need to be investigated including borrowing, reliance on external funding or the programme scaled back. Longer term, the increasing need to use New Homes Bonus to support revenue costs will make it more difficult to continue relying upon revenue sources to fund the capital programme.

It must also be borne in mind that the implications of some of the Council's priority actions and emerging capital spending pressures have not yet been quantified. Costs associated with approved schemes also remain provisional until tenders have been received.

Spending pressures in this respect include repair and refurbishment or replacement works to Council assets (for example, community and leisure facilities, car parks, etc.) that have yet to be added to the capital programme.

MINIMUM REVENUE PROVISION

Where the Council finances capital expenditure from borrowing, it must put aside resources to repay the borrowing in later years. The amount charged to the revenue

budget for the repayment of debt is known as Minimum Revenue Provision (MRP).

Borrowing costs (MRP and interest charges) for schemes funded by debt will be covered by revenue generating assets.

REVENUE BUDGET AND COUNCIL TAX FOR 2017/18

The revenue budget for providing services in 2017/18 were agreed by the Executive on 6 February 2017. The net budget of £8,616,700 was recommended to Full Council, with funding of £2,251,548 which left a demand on the council tax payers of £6,365,152. This meant that the council tax for 2017/18 was set at £150.22 which was in line with government recommendations and this was approved by the Full Council on 17 February 2017.

FUTURE BUDGET PRESSURES

The risk profile of the Council's finances has increased in recent years, and is set to increase further in the future as the demand for increased expenditure presents itself, the fundamental change in the way local government services are funded and the general reduction in the quantum of funding available.

To manage the financial risks effectively, the Council maintains a profile of the spending pressures it faces and the impact the cost of these pressures will have on the Council Tax.

<u>Central Government Funding</u> - In December 2015 the Chancellor issued a 4 year settlement programme for all local authorities and for Fareham this showed that the amount of funding would reduce by £1million during the 4 year period including no longer receiving Revenue Support Grant in years 3 and 4.

This means that authorities like Fareham will be totally reliant on business rates and income from tax payers to fund the net General Fund Budget

<u>Interest on Balances</u> – The budget for 2017/18 is £499,900 and covers the General Fund share of interest on investments together with the notional interest payable by the Housing Revenue Account to the General Fund.

In November 2017 the base rate was increased by to 0.25% to 0.5% which took the rate back to the level set in March 2009. This will have little effect on the interest that will be received as the majority of surplus money resources has been used in the capital programme resulting in a dramatic reduction in the amount of interest that will be received.

<u>FBC Elections</u> - The elections of Council members takes place every 2 years with elected members serving a 4 year term of office. The next elections will take place in May 2018.

<u>Movements in the cost of employment</u> - The rising cost of employment in future years reflects the cost of an assumed 2 % pay award and other pay movements.

<u>Increased Pension Costs</u> – During 2016, the triennial pension fund valuations took place and concluded that the contributions needed to increase, so that the fund liabilities could be met.

<u>Land Charges</u> – As part of the Queen's speech in June 2014 it was announced that the land charges function would be centralised and run by the Land Registry in order to support the delivery of digital services. The timetable for this is not clear but would result in

a significant loss of income for the Council. The latest information has suggested that there will be a gradual move over to the Land Registry commencing in the autumn of 2018.

THE SPENDING RESERVE

It is Council policy to maintain the spending reserve at 5% of gross expenditure and the current balance of £3,463,000 exceeds the minimum threshold for 2017/18 which, based on the estimated gross expenditure of £46.1 million, should be £2,305,000. Proposals on the use of the surplus will be developed for consideration in February, alongside the consolidated draft budget for 2018/19.

PROJECTED COUNCIL TAX FOR 2018/18 to 2021/22

In the budget setting process for 2017/18 the government allowed councils to increase council tax whereas during the previous few years it had been encouraging councils to freeze council tax in order to help tax payers during the recession.

The previous referendum limit of 2% was changed to allow those with historically low council tax figures, such as Fareham, to increase their tax by a maximum of £5.

Throughout the duration of this strategy period the government is expecting Fareham to increase their council tax by this £5 limit in order to bring the tax up towards the level that it would have been at had the tax not been frozen during the previous 6 years.

THE NEED FOR EFFICIENCY INITIATIVES

In October 2016 The Executive received a report from the Chief Executive Officer detailing how savings of almost £1million would ensure that the council is in a position to set balanced budgets through to 2019/20 and give itself a good base for the years after that.

The Council develops its efficiency plans well in advance to ensure that they are sufficiently reliable before being included in budgets, and to allow the full consequences of such changes to be considered and consulted upon where appropriate.

Such opportunities in the October report have been developed on the following basis with the following values identified

Priorities

£79,500

Re-focussing resources on priority services

People/Process

£616,800

Reducing overheads and back office costs

Proceeds £257,000

Identify opportunities to maximising income returns

Procurement

£33,000

Deliver cost savings through improved procurement

In preparing the Finance Strategy, these efficiencies totalling £986,300 have been

incorporated in the forecasts.

THE OVERALL REVENUE POSITION

The Council has been committed to minimising increases in the overall net budget and council tax increases. This has proven successful in restricting the proportion of gross expenditure on general fund services that has to be met by council tax payers, currently 13%.

Because the proportion is so low, the Fareham element of the council tax (around 10%) is very sensitive to even minor increases in expenditure. An increase in gross expenditure of 1% (approximately £½m) would result in an increase in the amount to be met by council taxpayers of 7.8%.

There are a number of budget pressures that will have an impact on the Council's overall position in the current and future years but with other budget changes these can be accommodated and ensure a sustainable budget is set each financial year.

The following table shows the projected position for the years 2018/19 to 2021/22:

Projections for	2018/19 £000s	2019/20 £000s	2020/21 £000s	2021/22 £000s
Spend on Services	11,800	11,800	11,800	11,800
Other budgets	-1,712	-1,712	-1,712	-1,712
Budget Pressures	525	971	1,426	1,706
Less Efficiencies	-552	-552	-552	-552
Total Budget Requirement	10,061	10,507	10,962	11,242
Funded by:				
New Homes Bonus	-1,000	-1,000	-1,000	-1,000
Revenue Support Grant	0	0	0	0
Business Rates	-1,853	-1,769	-1,769	-1,769
Interest On Balances	-450	-450	-450	-450
Portchester Crematorium Contribution	-150	-150	-150	-150
Council Tax Payers	-6,608	-6,853	-7,100	-7,349
Total Funding Projection	-10,061	-10,222	-10,469	-10,718
Surplus(-)/Shortfall(+)	0	+285	+493	+524

Although significant savings have already been identified over the next four years, it is clear that further reductions will be necessary to produce a balanced budget for the period in 2020/21. This will be reviewed over the strategy period and steps taken as necessary, to deliver a balanced budget.

SENSITIVITY ANALYSIS

For each of the financial pressures, an assessment has been made about the possible variation above and below the "most likely" position. This allows the sensitivity of the projected totals to changes on each financial pressure to be assessed. As more information becomes available about the individual pressures, the projections can be updated and made more certain.

The following table highlights the gearing effect that additional expenditure has on the council tax.

		%
	£M	Increase
Spending = £46.1 million	46.1	
- An extra £500,000	0.5	1.1
Council Tax Payers	6.4	
- An extra £500,000	0.5	7.8

RISK ASSESSMENT

The budget projections indicate the susceptibility of the Council's revenue budget to changes in the level of expenditure and income caused by factors outside the control of the Council. It is clear that even a small variation in expenditure or income would have a significant impact on the Council's revenue budget position.

There are a number of services where the costs and/or income directly correlate with service activity, some of which would have a notable impact on the Council's overall financial position if a significant variation in activity arose. These are classified as "volatile" services and account for £11.9m of gross expenditure and £10.0m of gross income. Special arrangements are in place to track financial performance of these services and the other major services, and take action where there is a significant deviation from plans.

Given the uncertain funding position and external pressures facing the Council, it is important to maintain a minimum spending reserve equivalent to 5% of gross revenue expenditure.

BUDGET SETTING PRINCIPLES FOR 2018/19

In addition to the fundamental principles on which the Council's medium term finance strategy is based, the Council adopts for each financial year a set of budget setting principles that form the framework for budget preparation.

It is proposed therefore that the following budget guidelines be adopted for 2018/19:

- No provision for the effects of inflation to be provided in revenue budgets except to cover price increases that are unavoidable or the Council is legally obliged to accept,
- Revenue budgets to be cash-limited to the current level and to be reviewed to ensure that all on-going savings that have accrued in previous years and the current year are reflected in future budgets,
- Fees and charges to be increased to achieve a realistic increase in income
 wherever possible and every effort to be made to identify new sources of
 income. The proposed charges should be considered alongside those for
 similar services in neighbouring authorities and, where appropriate, the
 charges levied by private sector providers,
- New revenue commitments and capital schemes will only be considered for inclusion in the budget where the expenditure is essential to protect the Council's assets or meet the Council's corporate priorities.
- Full weight to be given to the Council's overall position and future council tax levels when services are reviewed and revenue budgets, capital programmes and fees and charges are considered.

CONCLUSION

The Council has a long history of prudent financial management, of achieving efficiency savings while providing a wide range of excellent services.

The projections set out in this report give a broad indication of the anticipated level of expenditure, based on the latest information available about the Government's funding intentions.

There also remains a number of budget pressures linked to corporate priorities, both revenue and capital, which either need to be mitigated or resourced through reallocating funds from within the total budget envelope.

By having an effective efficiency plan the Council is able to meet its budget position for the four years of the spending settlement period. The position from 2020/21 onwards will become clearer when future government spending plans are released.

In the meantime there will be a continued need to focus on the need to identify where capacity can be created through the delivery of more efficient services to meet demand, while protecting, as far as possible, services to the public, using the four-part model highlighted in the strategy.

ANNEX 1

BUDGET RESPONSIBILITIES

Responsibility for budgets rests formally with the Full Council but there are arrangements in place as part of the Constitution that delegates certain responsibilities to the Executive, the committees and to officers.

The timetable for the financial planning and budget process is:

Stage	Detail	
1	Consultation with residents and business representatives (incl. Chambers of Commerce, Federation of Small Businesses, the Institute of Directors, Business Solent and Solent Local Enterprise Partnership)	Continual
2	Member approval review of corporate objectives and priority action plan	December 2017
3	Member review of Medium Term Finance Strategy	January
4	Member consideration of revenue budgets, the capital programme and fees and charges	January
5	Member consideration of new capital schemes and revenue growth items Member review of Finance Strategy Member confirmation of capital programme Member confirmation of overall revenue budget	February
6	Member setting of the council tax	February

Full Council

The Full Council has the general responsibility for setting the Council's policy and budget framework. The Full Council must ensure the following:

- Corporate strategies are approved in accordance with the projected resources of the Council;
- Approved revenue budgets, capital programmes and council tax levels are in accordance with the Council's finance strategy;
- Supplementary estimates are only approved after consideration of the Council's overall financial position.

The Executive

The Executive has general responsibility for making decisions on Council services within the policy and budget framework. The Executive must ensure the following:

• Detailed estimates of expenditure and income for all services and

committees, and the proposed council tax levels are prepared within the context of the council's finance strategy for approval by Full Council;

- Expenditure is only incurred if it forms part of the approved service revenue budget or capital programme;
- Any decision to reallocate revenue or capital budgets from one service to another does not exceed the virement rules;
- The overall revenue budget and capital programme are not exceeded.

The Committees

The Committees have general responsibility for carrying out non-Executive functions within the powers delegated to them by Full Council. The Committees must ensure the following:

- Detailed fees and charges along with estimates of expenditure and income for committee services are submitted to the Executive for approval by Full Council;
- The committee revenue budgets are not exceeded.

Employees

All budgets are allocated to a named manager who has the authority to spend the approved budget. Financial regulations also form part of the Constitution and these set out the scheme for the authorisation of expenditure.

Expenditure can only be incurred within the revenue and capital budgets approved by the Council.

Officers can delegate their power to incur expenditure but only within the limits of their own delegated powers.

The limits given to any individual employee are in accordance with the schedule of limits set out in the financial regulations. All employee powers to incur expenditure should be officially documented and authorised in a form approved by the Statutory Chief Finance Officer.

The Council's financial regulations are available to all employees on the corporate filing system giving detailed guidance on:

- The responsibilities of employees
- Financial reporting
- Revenue and capital budgets
- Budgetary control and virements.

ANNEX 2

THE FUNDAMENTAL PRINCIPLES

The principles of the strategy cover five main areas – resources, capital expenditure, revenue expenditure, transparency and openness, and partnership working.

Resources

A minimum balance on the following reserves will be kept

Name of Reserve	Minimum Balance
Major Repairs and Renewal Fund	£1 million
Spending Reserve	5% of gross expenditure (currently £2.305 million)
The Major Repairs and Renewals Fu expenditure in relation to the Council's	nd is used to cover emergency capital sassets.
The spending reserve is retained to expenditure or income.	cover unforeseen changes in revenue

Any deficits arising from services provided on behalf of other agencies (such as the onstreet parking service), may be held on the Council's balance sheet but should be fully offset by an equivalent contribution to the spending reserve, to protect the Council's long term finances.

The need to increase the minimum balance on the Major Repairs and Renewals Fund, the working balance and the spending reserve is considered by the Executive at the end of each financial year and as part of the annual finance strategy review.

Reserves are not used to meet on-going, unsustainable levels of revenue expenditure.

"Windfall" or one-off revenue resources will only be used to increase capital resources or to meet one-off revenue expenditure.

Capital receipts from the sale of assets will be used to meet future corporate priorities rather than be retained for use on the service that has relinquished the asset.

Resources allocated to particular capital projects but subsequently not required are returned to meet future corporate priorities rather than be retained for use by that service.

All decisions regarding the use of significant reserves take account of the effect on the revenue budget from a reduction in investment interest.

Capital Expenditure

All new potential capital schemes are subject to the process for the prioritisation of new capital schemes, as set out in the Council's Financial Regulations.

New schemes will only be considered if they make a clear contribution to the Council's objectives and priority actions and support the Council's Asset Management Plan.

When new potential capital schemes are considered for inclusion in the capital programme during the year, this is only agreed in principle with the final decision being made at the time of council tax setting except in exceptional circumstances where a delay could jeopardize the achievement of an important priority.

No new capital schemes are included in the capital programme without the necessary resources to meet the full capital costs and the on-going revenue costs being in place.

When decisions are made concerning the inclusion of new schemes in the capital programme, these factors need to be considered:

- The on-going operational costs associated with the scheme
- The whole life costing implications of the scheme
- The cost of servicing the debt if the scheme is financed by borrowing
- The loss of investment interest if internal resources are used and therefore no longer available for investment.

In the light of these factors, it is inappropriate to consider the inclusion of non-priority schemes in the capital programme.

Every effort will be made to secure external (non-borrowing) sources of funding capital schemes. Internal capital resources will only be released to fund schemes once external sources of funding (such as developers contributions, lottery grants, etc) have been explored and rejected.

Capital schemes will normally be financed by internal resources or external contributions. Borrowing will only being considered where government support is available to meet, at least in part, the capital financing costs, or where there is a sound economic business case (e.g. for spend to save schemes) whereby borrowing costs are wholly offset by long term revenue income or savings.

Revenue Expenditure

The Council has adopted as a corporate priority the need to save money, raise income and work in partnership with others to achieve more for less while continuing to minimise council tax increases.

Strict budget guidelines are maintained and are approved by the Executive each year.

New revenue spending plans will only be considered if they make a clear contribution to the Council's objectives and priority actions or to meet new statutory responsibilities.

When any significant new revenue spending plans are considered for inclusion in the revenue budget during the year, this is only agreed in principle with the final decision being made at the time of council tax setting.

All significant new revenue spending plans are considered together for inclusion at the time of council tax setting and are subject to a prioritisation process.

No new revenue spending plans are included in the revenue budget without the necessary

resources to meet the full capital costs and the on-going revenue costs being in place. This is particularly important because of the implications for the council tax of even modest increases in expenditure.

Part of the revenue budget is supported by use of the New Homes Bonus while the balance is used to support the capital programme.

New Homes Bonus funding is used in the following way:

- Firstly, if necessary, the award is top-sliced to meet reduced central government funding, and to support service delivery (particularly where demand has grown in line with the growth in housing);
- The balance is earmarked for investment in capital schemes or other projects, which are driven by corporate priorities;
- In determining the use of funds for capital investment, there should be a bias towards
 - o investing in land & property that will generate a long term source of income;
 - Projects that support economic or employment growth;
 - Projects that support or secure further housing delivery.

Transparency and Openness

It is Council policy to be transparent in the decision making process and provision of information about the Council's activities through the website. To this end, budgetary plans and historical spending information (including payments to third party suppliers) is published in a variety of formats on the Council's transparency portal, accessible through its website.

Partnership Working

The Council will seek to work with partners to achieve more for less and actively pursue the achievement of the Council's priorities. The following key partnerships have been identified:

- Portchester Crematorium Joint Committee (with Gosport BC, Havant BC and Portsmouth CC)
- Building Control Partnership (with Gosport BC and Portsmouth CC)
- Fareham Community Safety Partnership (with Police and Crime Commissioner for Hampshire, Probation Service and Hampshire CC)
- Project Integra (with other Hampshire authorities)
- Fareham and Gosport CCTV Partnership
- Partnership for Urban South Hampshire (PUSH)
- Solent Local Enterprise Partnership
- Environmental Health Partnership (with Gosport BC)
- Legal Services Partnership (with Southampton CC)
- Eastern Solent Coastal Partnership (with Gosport BC, Havant BC and Portsmouth CC)

ANNEX 3

FAREHAM BOROUGH COUNCIL PAY POLICY STATEMENT FINANCIAL YEAR 2018 - 19

1. Purpose

The purpose of this Pay Policy Statement ("Pay Statement") is provided in accordance with the Localism Act 2011("Localism Act") and this will be updated in each subsequent financial year.

This Pay Statement sets out Fareham Borough Council's pay policies relating to its workforce for the financial year 2018-19, including the remuneration of its Chief Officers, lowest paid employees and the relationship between its Chief Officers and that of its employees who are not Chief Officers.

2. Definitions

For the purpose of this Pay Statement the following definitions apply:

- 2.1 "Pay" in addition to base salary includes charges, fees, allowances, benefits in kind, increases in/enhancements to pension entitlements and termination payments.
- **2.2** "Chief Officers" refers to the following roles within the Council:

Statutory Chief Officers are:

- a) Chief Executive Officer, as Head of Paid Service
- b) Managing Director of Fareham Housing, as Monitoring Officer
- c) Director of Finance & Resources, as Section 151 Officer

Non Statutory Chief Officers are:

d) Director of Planning & Regulation

Deputy Chief Officers are:

e) Heads of Service who report directly to/or accountable to a statutory or non-statutory Chief Officer in respect of all or most of their duties.

- 2.3 "Lowest paid employees" refers to those employees employed within Grade1 of the Council's mainstream pay structure. This definition has been adopted because Grade1 is the lowest grade on the Council's mainstream pay structure.
- **2.4** "Employee who is not a Chief Officer" refers to all employees who are not covered under the "Chief Officer" group above. This includes the "lowest paid employees". i.e. employees on Grade1.

3. Pay Framework and remuneration levels

3.1 General approach

The pay structure and pay scales have been designed to enable the Council to recruit and retain suitably qualified employees at all levels who are dedicated to fulfilling its corporate objectives and delivering services to the public whilst operating within an acceptable financial framework.

With a diverse workforce the Council recognises that its Pay Policy needs to retain sufficient flexibility to cope with a variety of circumstances that may arise that might necessitate the use of market supplements or other such mechanisms for individual categories of posts where appropriate. The decision to apply a market premium will be approved by the Head of HR and ICT and endorsed by the Chief Executive Officer.

The Chief Executive Officer, as Head of Paid Service, has delegated power to update the pay policy in line with establishment changes.

3.2 Responsibility for decisions on pay structures.

The outcome of reviews into the local pay and grading structures covering all jobs are submitted to a meeting of Full Council for approval.

The Council's locally determined pay structures are based on the outcome of a job evaluated process and were implemented for the Chief Officers, Heads of Service and all other employees in April 2008. This followed a national requirement for all Local Authorities to review their pay and grading frameworks to ensure fair and consistent practice for different groups of workers with the same employer to comply with employment legislation.

The pay structure for the Chief Executive Officer was established in 2008 having regard to the need to be fully competitive in the market and to be confident of attracting and retaining the highest calibre of employee to reflect the high level of organisational and corporate performance which the Council requires its Chief Executive Officer to deliver. Relevant labour market and comparative remuneration data was considered. This was reviewed in 2013.

3.3 Pay scales and grading framework

With effect from 1 April 2016 the National Living Wage(NLW) came into force which guaranteed those aged 25 and over a minimum hourly rate of £7.20, furthermore it is anticipated that the minimum will rise to around £9 per hour by 2020. As at 1 April 2018 the rate will increase to £7.83 per hour.

The impact of these changes on Fareham's pay scales will be kept under review with scale points 1 and 2 already being deleted. Further changes to the pay scales are anticipated but these are not likely to take place until 1 April 2018 and will be reported to members accordingly.

The National Minimum Wage still applies to those under 25 but Fareham's pay scales are not aged biased.

The mainstream pay structure for all employees below the level of Heads of Service was determined through a local process based on the outcome of a job evaluation scheme. The pay structure from 1 April 2017 consists of a pay spine of 44 points, comprising 11 grades containing 5 spinal column points with the exception of grade1. Grade 1 is the lowest grade and 11 the highest. Each employee will be on one of the 11 grades based on their job evaluated role.

The Chief Executive's pay grade reflects the same principles as for all of the Council's pay structures consisting of 5 spinal column points.

The pay structure for Chief Officers and Heads of Service was determined through a local process that took into account market alignment with District Councils in Hampshire and the outcome of a job evaluated process. It followed the same principles as applied for the mainstream pay structure and consists of one pay grade for Chief Officers and three pay grades for Heads of Service with all grades containing 5 points.

Details of the Council's pay structures are published on the Council's website and a copy as at 1st April 2017 is appended to this Statement (at annex 1).

3.4 Pay Awards and National Pay Awards

Pay awards are considered annually for all employees. The outcome of national consultations by the Local Government Employers in negotiation with the Trade Unions in relation to the settlement of the annual pay award is normally applied. With effect from April 2016 a 2 year pay deal was agreed taking the pay award through to 31 March 2018.

If there is an occasion where the Council believes that the National Pay Settlement would distort the local pay structures alternative proposals will be developed, discussed with the trade unions and brought to Elected Members for formal approval.

In 2017 there will be a review of the national pay grades to take into account the effect of how the Living Wage is impacting the pay differential between grades, with the gap between the lowest paid and lower grades gradually disappearing. This could lead to jobs graded differently as a result of Job Evaluation being paid the same.

The employers pay offer was submitted to the unions on 5 December 2017 and was offering a 2 year deal totalling an increase of 5.6% over the 2 years. Year 1 commencing April 2018 will bottom load the first 14 scale points with the rest receiving 2%. The second year will see a restructure of the lower grades with the lower 12 grades becoming 6 new scale points which will give some headroom from the statutory minimum NLW. These changes will be applied to Fareham's pay scales once agreement has been reached.

4. Remuneration – level and element

4.1 Salaries

- **4.1.1** "Chief Officers" are identified at 2.2 above and constitute the Council's Corporate Management Team. They are all paid within the Council's pay structures as follows:
- a) Chief Executive Officer, as Head of Paid Service will be paid a salary within the grade range £110,171 to £127,513.
- b) Statutory and Non-Statutory Chief Officers will be paid a salary within the grade range £78,172 to £89,784.
- **4.1.2** "Deputy Chief Officers" who are Heads of Service are all paid within the Council's pay structures as follows:
- c) Heads of Service will be paid a salary within grades ranges £51,771 to £78,172.

Typically these Chief Officers and Heads of Service have received the same percentage pay award as for all other employees.

Details of Chief Officer and Heads of Service remuneration have been published since 2010 on the Council's website.

4.2 "Lowest paid employees"

Each lowest paid employee will be paid a salary within the pay scales for Grade1 mindful of the need to meet the National Living Wage requirements.

A very detailed review of pay and grading was undertaken on this topic along with other parts of the grading structure and the review and recommendations were reported to Full Council in December 2014.

4.3 Bonuses and Performance related pay

There is no provision for bonus payments or performance related pay awards to any level of employee.

There is, however, an honorarium provision which may be awarded where an employee performs duties outside the scope of their post over an extended period or where the additional duties and responsibilities involved are exceptionally onerous. All such payments are subject to approval by a Chief Officer (Director) and the Head of HR and ICT.

4.4 Other pay elements

The pay structure for Chief Officers does not take account of the clearly defined additional responsibilities in respect of the Section 151 and Monitoring Officer roles. Officers undertaking these roles receive payment equivalent to two spinal column points based on the incremental pay progression from the penultimate to maximum point of the pay grade for Chief Officers.

Provision for the recognition of the role of acting Head of Paid Service exists within the Chief Officers pay structure for up to two spinal column points on the same payment principle as for the Section 151 and Monitoring Officers.

These pay arrangements allow for flexibility in the allocation of the additional roles to Chief Officers and for the responsibilities to be rotated.

4.5 Charges, fees or allowances

Allowances or other payments, for example shift working, standby, etc. may be made to employees, below the level of Chief Officer, in connection with their role or the pattern of hours they work in accordance with National or Local collective agreements.

The Council recognises that some employees incur necessary expenditure in carrying out their responsibilities, for example travel costs. Reimbursement for reasonable expenses incurred on Council business are paid in accordance with the Council's collective agreement and subsequent amendments to it.

The Chief Executive Officer has been appointed as the Council's Returning Officer for elections and he has appointed the Head of Democratic Services, the Head of Leisure and Corporate Services and the Director of Finance and Resources as his Deputy Returning Officers. For performing elections duties the Returning Officer and Deputies receive a fee payable according to a scale of costs, charges and expenses set by the Hampshire and Isle of Wight Election Fees Working Party and allowed under the Local Government Act 1972.

The Chief Executive Officer and Chief Officers are entitled to receive payment for one subscription to a relevant professional body.

4.6 Benefits in kind

Benefits in kind are benefits which employees receive from their employer during their employment which are not included as part of their salary. Fareham has a computing scheme and car leasing scheme that employees have a choice to sign up for in lieu of salary. These benefits are reportable to HMRC and taxed accordingly. Since the introduction of these schemes there has been a Government review of all salary sacrifice schemes and as a result of this a review of Fareham's scheme is under way pending the outcome of the consultation by the government.

4.7 Pension

All employees as a result of their employment are eligible to join the Local Government Pension Scheme(LGPS).

4.8 Severance payments

The Council already publishes its policy on discretionary payments on early termination of employment and flexible retirement as well as publishing its policy on increasing an employee's total pension. These policies are applied in support of efficient organisational change and transformation linked to the need for efficiencies and expenditure reduction.

Details of the Council's policies are published on the Council's website.

No employee who has left the Council in receipt of a redundancy or severance package will be re-employed by the Council, in any capacity, unless there are exceptional business circumstances in which case approval is required from the Chief Executive Officer.

The government has commenced the process to enforce a cap on exit payments of £95,000 with the likely implementation date to be early 2018 following consultation that has taken place during 2016 and 2017.

4.9 New starters joining the Council

Employees new to the Council will normally be appointed to the first point of the salary scale for their grade. Where the candidate's current employment package would make the first point of the salary scale unattractive (and this can be demonstrated by the applicant in relation to current earnings) or where the employee already operates at a level commensurate with a higher salary, a different starting salary point within the grade may be considered by the recruiting manager in consultation with HR Services. The candidate's level of skill and experience should be consistent with that of other employees in a similar position on the salary scale within the grade.

5. Relationship between remuneration of "Chief Officers" and "employees who are not Chief Officers".

This relates to the ratio of the Council's highest paid employee (falling within the definition of "Chief Officers") and the median earnings across the whole workforce as a pay multiple. By definition, the Council's highest paid employee is the Chief Executive Officer. The mean average pay has been calculated on all taxable earnings for the financial year 2016-17, including base salary, allowances, etc.

Highest paid employee £127,513

Median earnings for remainder of workforce £23,256

Ratio 5.48

ANNEX 1

Fareham Borough Council

Pay Scales as at 01/04/2017

Chief Execu	utive Grade & Salary	Directors Grade & Salary		
Spinal Column Point	Annual Salary		Spinal Column Point	Annual Salary
1	£110,171		1	£78,172
2	£114,507		2	£80,682
3	£118,842		3	£83,609
4	£123,178		4	£86,641
5	£127,513		5	£89,784

	Senior Management Grades & Salary scales									
	Spinal			Spinal			Spinal			
	Column	Annual		Column	Annual		Column	Annual		
Grade	Point	Salary	Grade	Point	Salary	Grade	Point	Salary		
	1	£68,846		1	£59,702		1	£51,771		
	2	£71,256		2	£61,867		2	£53,650		
1	3	£73,749	2	3	£64,111	3	3	£55,595		
	4	£75,955		4	£66,436		4	£57,612		
	5	£78,172		5	£68,846		5	£59,702		

Fareham Borough Council Local Pay Scales as at 01/04/2017

Mainstream (Grades and Salary)							
Grade	Spinal Column Point	Annual Salary	JE Points Range	Grade	Spinal Column Point	Annual Salary	JE Points Range
1	3 4 5	£15,026 £15,265 £15,569	LG1 245 or less	7	26 27 28 29 30	£30,633 £31,554 £32,507 £33,485 £34,483	LG7 497 - 542
2	5 6 7 8 9	£15,569 £16,094 £16,587 £17,139 £17,719	LG2 246 - 279	8	30 31 32 33 34	£34,483 £35,521 £36,580 £37,681 £38,718	LG8 543 - 585
3	9 10 11 12 13	£17,719 £18,278 £18,922 £19,582 £20,262	LG3 280 – 337	9	34 35 36 37 38	£38,718 £39,787 £40,874 £41,999 £43,033	L G 9 586 - 621
4	13 14 15 16 17	£20,262 £20,978 £21,708 £22,467 £23,256	LG4 338 – 385	10	38 39 40 41 42	£43,033 £44,126 £45,230 £46,356 £46,928	LG10 622 - 699
5	18 19 20 21 22	£24,012 £24,790 £25,598 £26,434 £27,224	LG5 386 - 429	11	42 43 44 45 46	£46,928 £47,991 £49,068 £50,171 £51,302	LG11 700+
6	22 23 24 25 26	£27,224 £28,042 £28,883 £29,750 £30,633	LG6 430 - 496				